



# OEM SERVICE

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Fortress  
Diagnostics

## Advancing Global Diagnostics

**Fortress Diagnostics is a well-established, multi award-winning IVD manufacturer based in the United Kingdom, supplying an extensive portfolio of products to over 100 countries worldwide.**

We have been providing our distributors and end users with high quality products for over 20 years. The objective of Fortress Diagnostics is to provide the highest level of diagnostic solutions, globally, through continued investment in research and development.

## Why choose Fortress Diagnostics?



**Our proven product performance**, matched with our selection of reputable distribution partners, has been instrumental in our continued success and growth. Built on a culture of quality and performance, we are committed to providing our customers with a reliable service and results they can trust.



**Our ISO 13485:2016 certification** for the design, development, manufacturing and distribution of in vitro diagnostics medical reagents and instrumentation endorses our product range and ensures that the highest quality standards are constantly maintained.



**Through our global distribution network**, we provide highly accurate medical testing solutions to immunology, haematology and serological laboratories in hospitals, medical centres, clinics, blood banks and research institutions in over 100 international markets.



**Hosting an in-house Research and Development team**, we are committed to creating the next innovative IVD solutions to exceed our customer's requirements and advance the healthcare industry. We reinvest over 30% of our turnover in R&D every year.

## Our Product Range

Fortress Diagnostics supplies an extensive portfolio of IVD products spanning the whole diagnostics field:

**Clinical Chemistry**  
**Analyser Specific Reagents**  
**Quality Controls & Calibrators**  
**Immunoassays (ELISA)**  
**Immunoassays (CLIA)**  
**Syphilis**  
**Febrile Antigens**

**Latex Serology**  
**Blood Grouping**  
**Rapid Tests**  
**Haematology Reagents**  
**Haemostasis**  
**Urine Tests**  
**Food & Feed Safety**

**Instrumentation**  
**EQA & IQC Programmes**  
**Neonatal Screening**  
**Molecular Diagnostics**  
**Western Blot Assays**  
**Stains**  
**Antibiotic Discs**

## Original Equipment Manufacturer (OEM) Services

**OEM (Original Equipment Manufacturer) partnerships play a critical role in the in vitro diagnostics (IVD) industry by driving innovation, efficiency, and growth. These collaborations enable diagnostic companies to access specialized technologies, expertise, and manufacturing capabilities that they may not possess in-house.**

By relying on OEM partners for specific components, instruments, or reagents, IVD companies can accelerate product development, reduce costs, and scale production more effectively. This allows diagnostic firms to focus on core areas like product innovation, clinical research, and market expansion while ensuring high-quality and reliable product performance.

Partnering with Fortress Diagnostics as an OEM provider, allows partnerships to benefit from our technical expertise, manufacturing efficiency, and regulatory compliance capabilities, enabling brand owners to focus on innovation, market differentiation, and global market expansion. Ultimately, OEM partnerships are essential for navigating the complex regulatory environment in the IVD industry. Partnering with experienced OEMs helps ensure that products meet stringent industry standards and regulatory requirements, streamlining the path to market approval. These collaborations also foster innovation by allowing IVD companies to integrate cutting-edge technologies into their platforms, resulting in more advanced and accurate diagnostic solutions.

**Fortress Diagnostics offers large scale freeze drying solutions - please get in touch for enquiries.**

## Why are Fortress the OEM Partner of Choice?



**Cost effective solutions:** Avoid significant upfront investments in manufacturing facilities, equipment, and personnel.



**Quality and innovative products:** We adhere to stringent quality control processes and regulatory requirements to ensure the reliability, accuracy, and safety of diagnostic products.



**Extensive range of manufacturing options across all of our product ranges:** Fortress Diagnostics offer OEM services across over 1000 products.



**Expert in-house advice:** Specialized knowledge, expertise, and resources in diagnostics manufacturing, including instrumentation, reagent formulation, and quality control processes.



**Experience supplying global customers in rapid turnaround times:** Fortress adapt products to meet local regulatory requirements, language or market preferences.



**Dedicated to bringing new technologies to the market:** We focus on innovation and product development, leveraging OEM manufacturing capabilities to bring new diagnostic products to market.

## Full Range of Packing Options



**Labelled / Unlabelled / Customised Labelling**



**Undispensed / Dispensed**



**Boxed / Unboxed / Customised Boxing**





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